

#### WELCOME TO THE CARVANSONS AUTUMN WINTER 2023/24 TREND PRESENTATION

#### **OUR INSPIRATION**

Our Fragrance Trend eBooks provide insights into the trends and consumer buying habits affecting products influenced by the fragrance market. We take inspiration from market research, fashion trends, current consumer buying habits and new and recent fragrance launches.

#### **OUR EXPERIENCE**

As an international fragrance manufacturer with over 80 years of experience, we continuously evaluate and analyse upcoming trends in fragrance and perfume creation. This experience and knowledge helps us to advise our customers on the fragrances that help support and advance their brands and products.



















Powerful Woody,
Amber and Oud
Fragrances are
still growing in
interest.

The continued rise of
Extrait and Extreme
fragrances





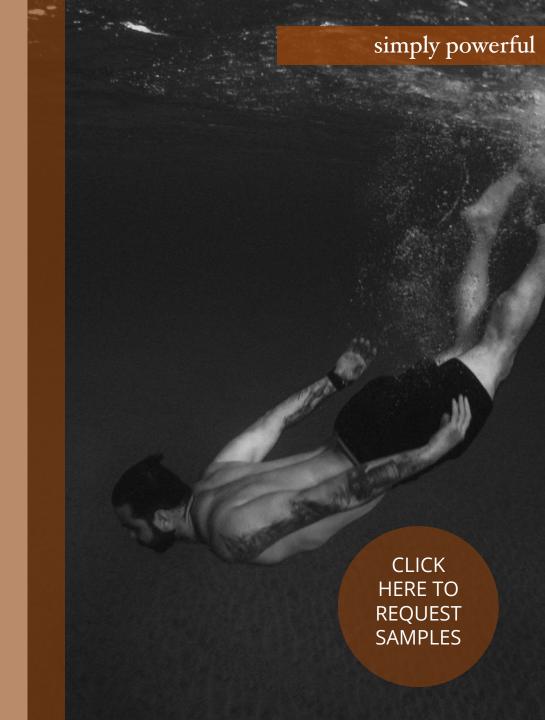


SWEETIE AOUD ROJA DOVE THE NIGHT FREDERIC MALLE

LIBRE YSL

## fragrance directions

Oud Vetiver Rose Absolutes Cinnamon Coffee Frankincense







Autumn/ Winter sees the continued rise of fragrances to enhance mood and well-being.



However, these well-being and mood-boosting claims will be put to the test more by the consumer.





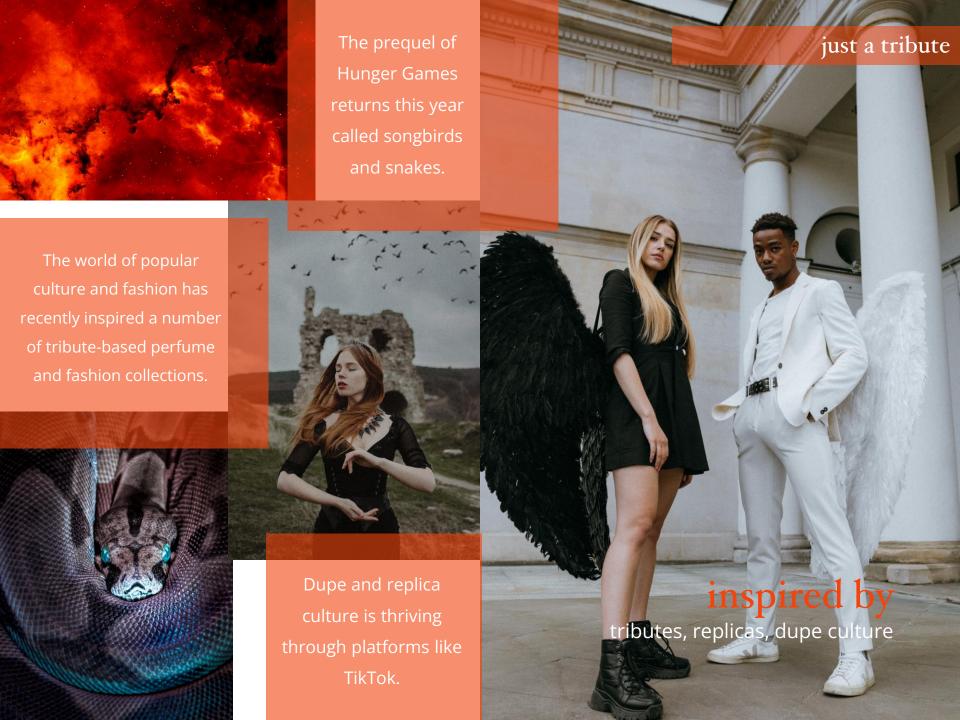
THE NUE FUNCTIONAL FRAGRANCE BROWN GIRL JANE BAHIA ROGER & GALLET GINGEMBRE ROUGE

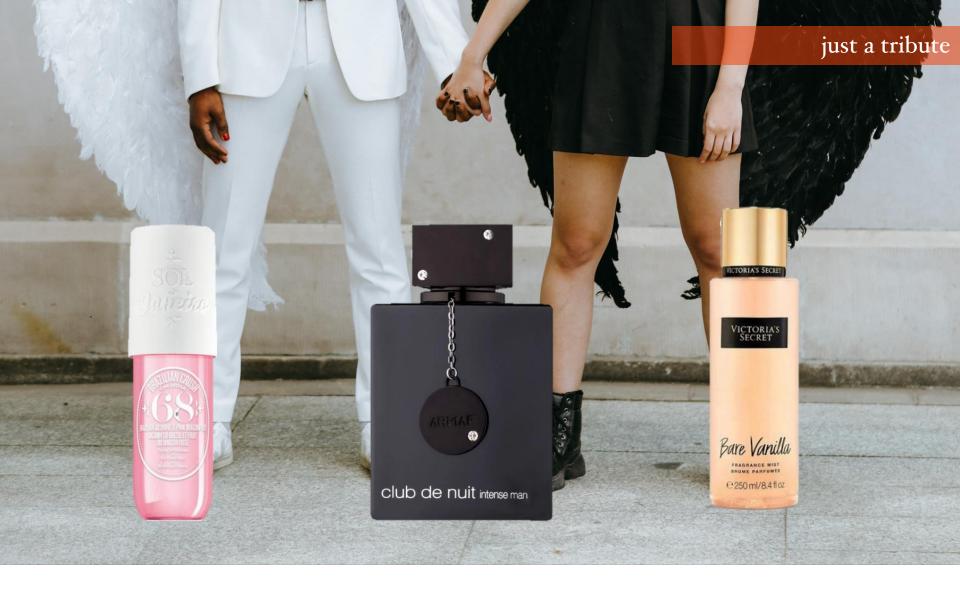
# fragrance directions

Oakmoss Rosemary Lavender Turmeric Ginger Citrus Sage









SOL DE JANEIRO CHEIROSA '68 AMARF CLUB DE NUIT VICTORIA'S SECRET BARE VANILLA

### fragrance directions

Amber Vanilla Warm spices Citrus Moss Rose





This Autumn we are finding new ways to bring texture and warmth into the home.





Cherry was very popular earlier in the year and we expect to see other dark fruit and wood combinations arrive later this year.

Dark Autumnal woods and fruits are likely to be a big hit this season.





### woodland fruits



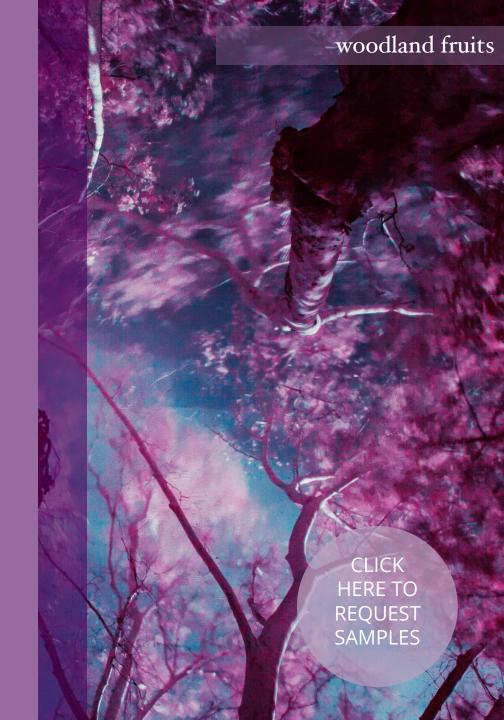
JO LOVES EBONY AND CASSIS

GUCCI GUILTY POUR FEMME

PENNHALIGONS SPORTS CAR CLUB

### fragrance directions

Berries
Juniper
Mahogany
Ebony
Plum
Cassis
Redcurrant







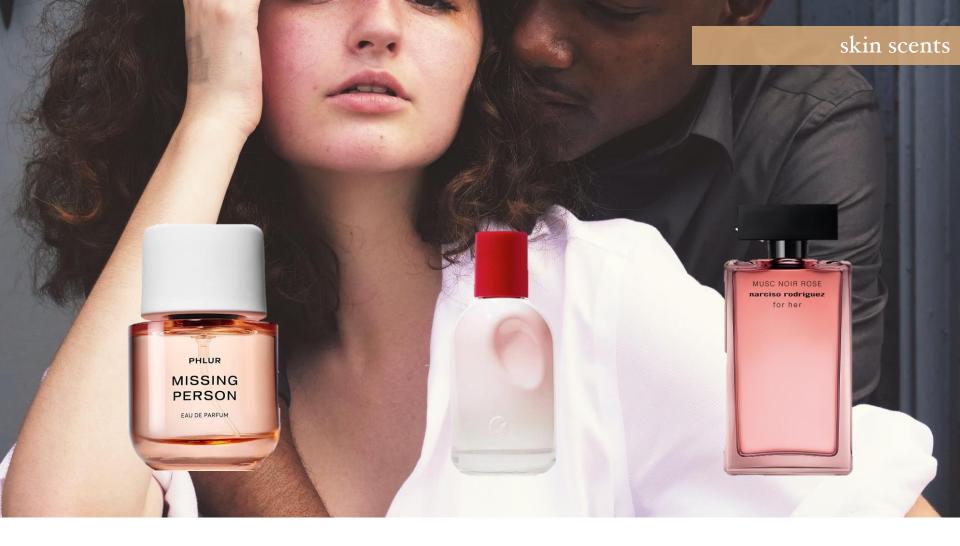
"Skinscents" have beer a big buzz word.

Missing Person by Phlur became an overnight success due to it's soft and subtle musk scent.



Fragrances that appear to adapt to your skin have also become popular.

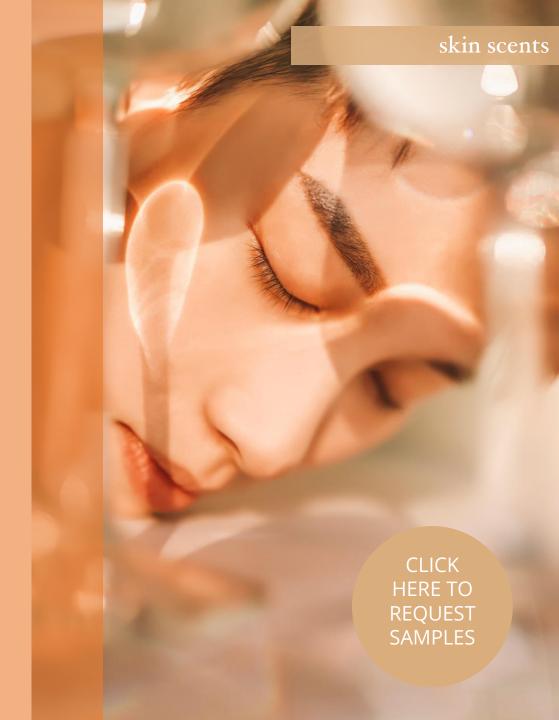




PHLUR MISSING PERSON GLOSSIER YOU NARCISO RODRIGUEZ MUSC NOIR ROSE

### Fragrance Directions

Vanilla Musk Rose Iris Powder







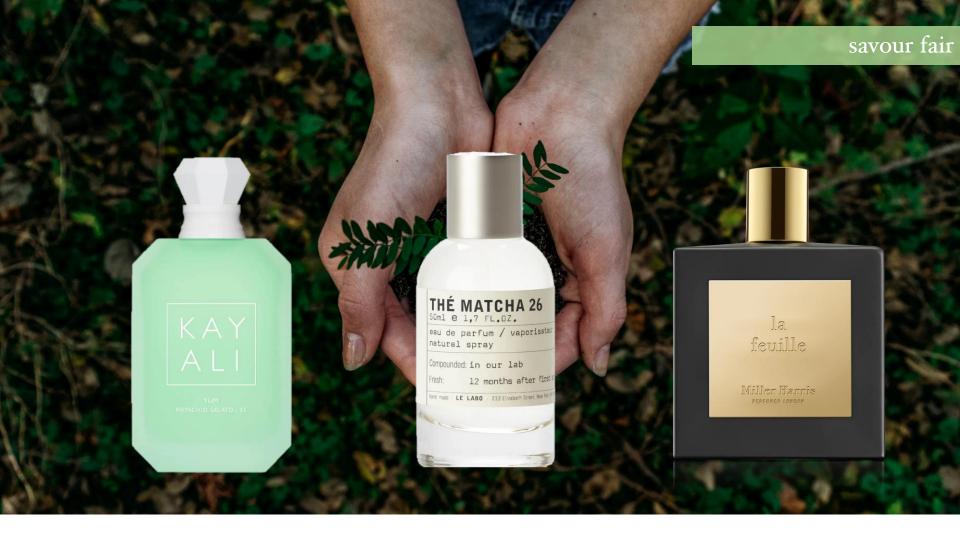
Savoury scents are taking the industry by storm.

Pistachio, tomato leaf, fig and matcha are all being identified as alternative fragrance directions.



Sustainability is now being seen through the guise of fragrances that feel closer to nature.





KAYALI YUM PISTACHIO GELATO LE LABO THE MATCHA 26 MILLER HARRIS LA FEUILLE

## fragrance directions

Tomato leaf Tonka Fig leaf Matcha tea Olive Pistachio Cucumber

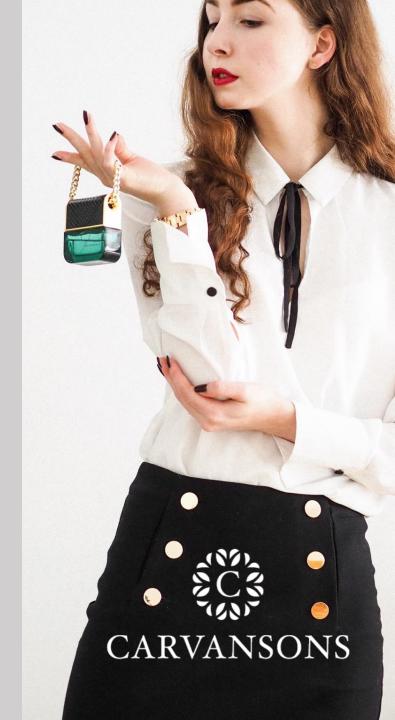




### CONSUMER BUYING TRENDS

AUTHENTICITY | From brands being honest about their 'clean' beauty claims, to sustainable and scalable ingredients beauty consumers are becoming even more discerning about the products they buy.

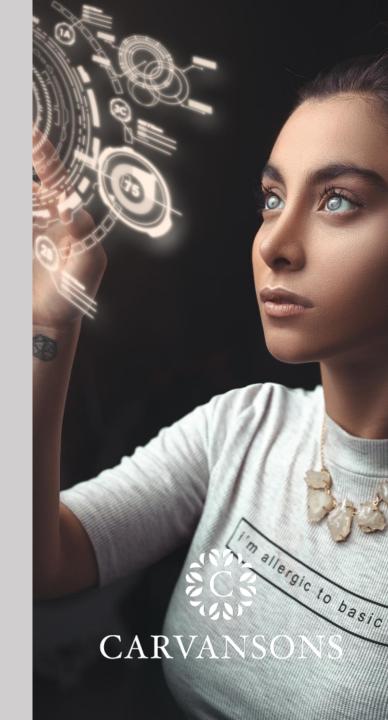
EFFICACY | The next evolution of 'clean' will be created by marrying ethics with safety to cater to the conscious and careful beauty consumer focused on avoiding undue risk inside and outside the box.



#### CONSUMER BUYING TRENDS

PRODUCT SCIENCE | Driven by value-for-money and transparency around ingredients, the science behind the products we are buying is having a great influence on buyer behaviour.

TIKTOK TIME | TikTok is continuing to have a huge influence in fine fragrance, beauty and other sectors. The rise of the platform has established it as an essential channel for brands looking to launch, grow, challenge and build cult followings with viral reach. TikTok is now used by 52 percent of users to discover new beauty products.



#### CONSUMER BUYING TRENDS

MALE GROOMING | From manscaping to 'brotox', male grooming is on the increase. The male grooming market was worth USD 55.22 billion in 2020 and is predicted to grow by 4.29%. We have left the days of basic skincare and personal care products. Beard oils and sophisticated skincare solutions continue to grow in popularity, with many men now stating that they use face masks



